

### **Atlantis Holding Company LLC**

431 East Main Street, Riverhead, NY 11901 (631) 208-9200 - Fax (631) 208-0466

Riverhead Industrial Development Agency Town of Riverhead Town Hall 200 Howell Avenue Riverhead, NY 11901

October 16<sup>th</sup> 2015

Re:

**IDA Application for Financial Assistance** 

Phase III - Preservation of Preston House Boutique Hotel with Restaurant

Dear Board Members;

The Atlantis Holding Company LLC and J. Petrocelli Development Associates have recently acquired the property known as the Preston House at 428 East Main Street, and are pleased to announce the commencement of Phase III of our multi-phase project. The Historic Preston House is located across the street from the Long Island Aquarium facility, and it is our desire to restore the Preston House into a 20 room Boutigue Hotel and restaurant.

In 1997, and in response to the East Main Street Urban Renewal Plan, the Town issued a Request for Proposals for the redevelopment of downtown. Atlantis Holding Company was a successful proponent of that request, and then the redevelopment relationship began.

In accordance with the original Land Disposition Agreement and Agreement of Sale from 1999, Phase I, the Aquarium, along with the recent completion of Phase II, Sea Star Ballroom, Exhibition Center and Hyatt Place East End Hotel, has significantly increased the number of visitors to the Town of Riverhead and it has grown into the "tourist destination and economic generator" it was intended to be.

Phase III of this project is an expansion of the still fragile, but growing tourist destination that was created for the education and entertainment of visitors, as well as the revitalization of downtown Riverhead. We hope that the Town continues to recognize that we are an economic engine, not a tax revenue generator.

Although downtown investment has followed the construction of the Atlantis facility as intended, downtown is still struggling to realize the full financial growth desired by the Town. It is our request to ask the IDA Board to integrate this phase into a continuation of the existing tax abatement for the overall multi-phase Atlantis project as well as assist with the refinance of our existing obligation. Without this tax abatement, the financing and economic feasibility of the project would be in jeopardy.

As the Agency may recall, the Town of Riverhead made a strong commitment to Atlantis to support its growth in becoming the economic nucleus for downtown and to provide the necessary parking to revitalize the area. Parking continues to be a challenge for downtown Main Street, and we have been forced to incur significant expenses to address this continuing problem, yet we remain committed to the Town. However, we need the enduring support of the Town and the assistance of the economic development tools necessary to support this continuing endeavor.

We project that we will employ an additional 20-25 people when this project phase is complete. The restaurant aims to display the rich history of the Preston House and Civil War hero Henry H. Preston, who built the house in 1902. It is our intent for the restaurant to become a focal point among the East End's dining establishments and Historical communities, while enhancing the aquarium's effort to continue attracting visitors. We look forward to working closely with the Town, County and State to provide a top of the line restaurant, and the local historical societies to ensure accuracy in preserving the history of the Preston House.

The Aquarium, Hotel and Catering facilities have continued their help and support with many local organizations and communities such as the Riverhead Foundation, which is based at the Aquarium, Stony Brook University — Southampton Campus and the St. Josephs College-Patchogue Campus with many educational programs and internships. Some of these internships have turned into full time positions within our organization.

The Bissett and Petrocelli names are well known within the Long Island community as leaders in their respective industries. Bissett Nursery Corp. and J. Petrocelli Contracting, Inc. are both family owned and operated businesses. Both companies attribute much of their success to a deep commitment to customer satisfaction. Testimony to this is evident in the dedication of repeat customers and a high volume of referrals.

The Bissett and Petrocelli families bring not only expertise in business management and construction field to this project, but also strong family and community values. Unending community involvement and a commitment to ensuring a continuing variety of community services that have proven a benefit to many Long Islanders over the years.

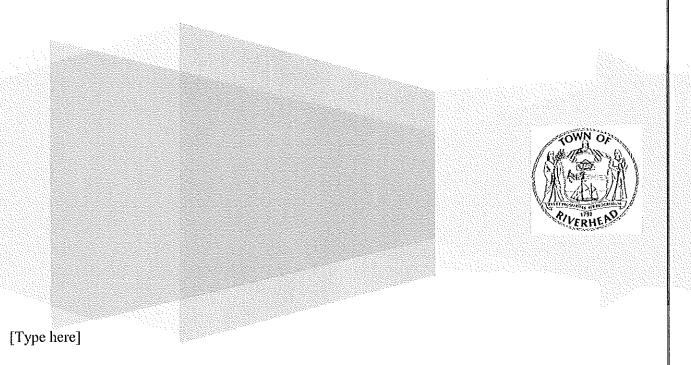
We look forward to continuing our long and rewarding relationship with the community of Riverhead.

Sincerely,

Joseph Petrocelli Managing Partner

### Town of Riverhead

# **Industrial Development Agency Application for Financial Assistance**





### RIVERHEAD INDUSTRIAL DEVELOPMENT AGENCY

TOWN OF RIVERHEAD

200 Howell Avenue Riverhead, New York 11901 P(631) 369-5129 F (631) 369-6925

#### APPLICATION FOR FINANCIAL ASSISTANCE

	Date 9/24/15
APPLICATION OF:	Atlantis Holdings Company LLC
	COMPANY NAME
	Petrocelli Development Associates
***************************************	OWNERSHIP OF PROPOSED PROJECT
Type of Application:	☐ Tax-Exempt Bond ☐ Taxable Bond
	☑ Straight Lease ☐ Refinance
	☐ Not-for-Profit ☐ Other

Please respond to all items either by filling in blanks, by attachment (by marking space "See Attachment Number 1," etc.) or by N.A., where not applicable. Unless otherwise directed, this application must be filed in 12 copies and forwarded electronically. A non-refundable application fee is required at the time of submission of this application to the Riverhead Industrial Development Agency (the "Agency"). The non-refundable application fee is \$2,000 for applications under \$5 million and \$4,000 for applications for \$5 million or more. This fee will be applied to the Agency's Administrative Fee at closing.

If applicable and at the time of inducement, Bond Counsel will require a \$2,000 deposit which will be applied to actual out-of-pocket disbursements made during the inducement and negotiation processes, and will be reflected on their final statement at closing.

Information provided herein will not be made public by the Agency prior to the passage of an Official Inducement Resolution, but may be subject to disclosure under the New York State Freedom of Information Law.

PLEASE NOTE:

Prior to submitting a completed final application, please arrange to meet with the Agency's staff to review your draft application.

www.riverheadida.org

CON	MPANY DATA
A.	PROPOSED PROJECT OWNER (THE "COMPANY")
	NAME Atlantis Holding Company LLC
	ADDRESS 431 East Main Street, Riverhead, NY 11901
	CONTACT Joseph Petrocelli POSITION Managing Member
	PHONE 631-208-9200x102FEDERAL EMPLOYER I.D.#
	EMAIL FAX 631-208-0466
	BUSINESS TYPE: NAICS CODE:
	SOLE PROPRIETORSHIP $\Box$
	GENERAL PARTNERSHIP $\square$ or LIMITED PARTNERSHIP $\square$
	State and Date of Organization: New York- 09/04/1997
	PRIVATELY HELD CORPORATION $\square$ NOT-FOR-PROFIT $\square$
	PUBLIC CORPORATION
	State and Date of Incorporation:
	ATTORNEY <u>Eric Russo @ Van Brunt, Juzwi</u> ak & Russo PC (contact info) <u>140 Main Street, Sayville NY 11782</u>
	631-589-5000
В.	FACILITY USER (tenant(s) using more than 10% of the square footage of the Facility, if different than the Company) (THE "SUBLESSEE")
	NAME_J. Petrocelli Development Associaties
	ADDRESS 100 Comac Street , Ronkonkoma NY 11779
	CONTACT POSITION Owner
	PHONE 631-208-9200x102 FEDERAL EMPLOYER I.D.#
	EMAILNAICS CODE_531120
	SOLE PROPRIETORSHIP $\square$
	GENERAL PARTNERSHIP 🛛 or LIMITED PARTNERSHIP 🗖
	State and Date of Organization: NYS 7/27/1990
	PRIVATELY HELD CORPORATION ☐ NOT-FOR-PROFIT ☐
	PUBLIC CORPORATION
	State and Date of Incorporation:
	(Please provide additional names and information, if any, on a separate sheet an attach it to this questionnaire. If tenant is unknown, then enter unknown)

NAME	BUSINESS	S TYPE	RELATIONSHIP
	rincipal stockholder more equity in the C		of the Company or the Sublessee the Sublessee:
<u>NAME</u>	<u>%</u>	<u>OWNED</u>	WHICH COMPANY
Joseph Petro	celli, Jerome		Atlantis Holdings Company LL
Petrocelli loh	n Petrocelli JR,		
r caocom,oon			
James Petroc	elli Sr		
James Petroc  Estate of Jam  If any of the abothe Company or Company or the	es Bissett III  ve persons, or a grothe Sublessee, list a Sublessee by virtue	Il other perso of such pers	Atlantis Holdings Company LI  owns more than a 50% interest in ons which are related to the ons having more than a 50%
James Petroc  Estate of Jam  If any of the abothe Company or Company or the interest in the Company of the Company or the interest in the Company or the in	es Bissett III  ve persons, or a grothe Sublessee, list a	II other perso of such persessee. Atlantis Dev	owns more than a 50% interest in ons which are related to the ons having more than a 50% elopment LLC
James Petroc  Estate of Jam  If any of the abothe Company or Company or the interest in the Company of the Company of the Interest in the	es Bissett III  ve persons, or a grothe Sublessee, list a Sublessee by virtue ompany or the Suble elli - J. Petrocelli A	II other perso of such persessee. Atlantis Dev Atlantis Dev	owns more than a 50% interest in ons which are related to the ons having more than a 50% elopment LLC relopment LLC
James Petroc  Estate of Jam  If any of the abothe Company or Company or the interest in the Company or Joseph Petrocol  John Petrocol  James Petrocol	es Bissett III  ve persons, or a growthe Sublessee, list a Sublessee by virtue company or the Sublectelli - J. Petrocelli A	II other perso of such persessee. Atlantis Dev Atlantis Dev Ii Atlantis D	elopment LLC velopment LLC evelopment LLC

-	Atlantis Explorer Tour Boat and Atlantis Marine World
Has	the Company or the Sublessee (or any other entity listed in answer to
deve Proje so, p	tions C-G above) been involved in or benefitted by any prior industrial lopment bond financing or conduit financing in the town in which this ect is going to be located, whether through the Agency or another issuer? lease explain in full (e.g., name of issuer and beneficiary; original amounts; date of issue; current amount outstanding; purpose of issue; etc.).
Α	tlantis Marine World was granted a multi phase urban renewal
-	project.
Has :	the Company or the Sublessee (or any related person) made a public offer
or pr	ivate placement of its stock within the last 3 years? If so, please describe ide the Offering Statement used.
or pr prov	ivate placement of its stock within the last 3 years? If so, please describe ide the Offering Statement used.
NC NC	ivate placement of its stock within the last 3 years? If so, please describe ide the Offering Statement used.

K.	List the major bank references of the Company.
	TD Bank
	324 South Service Road
	Melville, NY 11747
CON	MPANY'S CURRENT OPERATION INFORMATION
A.	Address 431 East Main Street, Riverhead NY 11901
В.	Acreage of existing facility 6.8 Acres
C.	Number of buildings and square feet of each building 3 Buildings
	30,000sf- Aquarium; 23,000sf- Seastar Ballroom; 68,000sf- Hyatt East End
D.	Owned or leased Owned by Atlantis Holdings Company LLC
Е.	Please describe the type of operation (e.g., manufacturing, wholesale, distribution, retail, etc.) and products and services at current location:
	Aquarium, Hotel, Banquet Hall and Marina
F.	Employment (current number of full-time employees or the equivalent)
	Aquarium, Hotel and Banquet Hall = 218
G.	Annual payroll amount \$5,621,728.25
<u>PRO</u>	POSED PROJECT DATA
A.	Location of Project - <u>Please attach a map</u> highlighting the location of the project. In addition, please give the <u>real property tax map number</u> and exact street address of the Project, including the village and town where the Project will be located. (If no street address, please include a survey and the most precise description available):
	428 East Main Street, Riverhead, NY 11901
	0600-129-03-13.000
	COMA. B. C. D. E.

j	olans o	r sketcl	Please submit an electronic copy and 2 paper copies of preliminary nes of the proposed acquisition, rehabilitation, or construction e cover).
]	1.	Acreag	e: 12,896 sf
2	2.	Acquis	ition of existing buildings:
		a)	Existing buildings to be acquired (number and square feet of each building):
			Preston House (2600sf)- Vacant for 12 years, in ruins for
			preservation
		b)	Does the Project consist of additions and/or renovations to existing buildings? If so, indicate the nature of the expansion and/or renovation in reasonable detail.
			Yes, kitchen addition and complete rehabilitation of a five story
			boutique hotel.
3	3.	New co	onstruction:
		a)	Number and square feet of each new building to be constructed:
Ground/floor level (pa and common area)-	_	f	1st Floor Addition- 2,408sf 2nd Floor- 600 sf
and common area)-	10003	1	Typical New Floor (Floors 2-5)= 9,268 sf for each floor
		b)	Builder or contractor and contact information:
			J. Petrocelli Contracting, Inc.
			100 Comac Street, Ronkonkoma, NY 11779
		c)	Architect and contact information:
			Robert C. Tast AIA
			400 Ostrander Avenue, Riverhead NY 11901
4	4.	Present	t use of the Project site:
		Aba	ndoned vacant building for the past 12 years.

	None
<i>c</i> ···	Please attack a convert the letest Peal Droporty Tay Pill
6.	Please attach a copy of the latest Real Property Tax Bill
used assen Refoi	will the building or buildings to be acquired, constructed or expanded be for by the Company (include description of products to be manufactured abled or processed and services to be rendered; <u>PLEASE NOTE</u> : The Tarm Act of 1986 limits the type of facilities eligible for tax-exempt finance nufacturing facilities)?
Pha	se III expansion of the Atlantis Marine World Multi-Phase Pro
In ac	ddition, rehabilitation of the Preston House with a restaurant
build	ling, and a boutique hotel.
partie	s, indicate the total square footage of the Project to be leased to each ter
partie and the yet be indicated	is, indicate the total square footage of the Project to be leased to each tende proposed use of that space by each tenant. Although the tenants may be known, the purposes for which the Project will be used must still be atted (e.g., manufacturing, office, warehouse, etc.). Use a separate sheet,
partie and the	is, indicate the total square footage of the Project to be leased to each tende proposed use of that space by each tenant. Although the tenants may be known, the purposes for which the Project will be used must still be ated (e.g., manufacturing, office, warehouse, etc.). Use a separate sheet, sary.
partie and the yet be indicated neces	ated (e.g., manufacturing, office, warehouse, etc.). Use a separate sheet, sary.
partie and the yet be indicated indi	rincipal items or categories of equipment to be acquired as part of the

F.

Has construction work on the Project begun? If so, complete the following:

	1.	Site clearance	☐ yes	🙀 no	% complete
	2.	Foundation	☐ yes	□ no	% complete
	3.	Footings	☐ yes	□ no	% complete
	4.	Steel	☐ yes	🛛 no	% complete
	5.	Masonry	☐ yes	🙀 no	% complete
	6.	Other (describ	e below):		
		Restoration	of existing H	ouse; pointing	g up stone foundation to
		restore oriç	ginal foundatio	on of 1906 bui	ilding- Historical Preservation
G.	Existi	ng facilities with	hin New York S	State:	
<b>.</b>	1.	•			sed by the Company (or any
	1.	related person	) within the star	te? If so, tell w	whether such facilities are
		·	or otherwise u I person's) inte		be the terms of the Company's illities.
		` •	-		_
					Island Aquarium as part of
					wntown Riverhead and an
		economic	and tourism (	g <u>enerator for</u>	the town.
	2.	If there are oth	ner facilities wi	thin the state, is	s it expected that any of these
		other facilities proposed Proj		e subject to red	luced activity as a result of the
		proposed riog			☑ no
			□ yes	i	LA NO
	3.				please explain in detail how r the Project is reasonably
					ompetitive position in its
		industry.	o noodod for	futuro aroxit	h and continuation of economic
		growth gene	eration. Refin	ancing will re	educe overhead costs and lend
			cial viability c		

	N/A
5.	Has the Company thought about moving to another state? If so, please explain.
	N/A. This is phase III of a multiphase project.
6.	Will the Project meet current zoning requirements at its proposed location?
	yes no
	a) What is the present zoning? DC-1
	b) What zoning is required? DC-1
	c) If a change of zoning is required, please provide the details/statu of any change of zoning request.
Does	s the Company (or any related person) currently lease the Project site?
	□ yes □ no

۱.	If so	, indicate:
	a)	Date of purchase 07/08/2015
	b)	Purchase price \$260,000.000
	c)	Balance of existing mortgage None
	d)	Holder of mortgage N/A
	e)	Special conditions N/A
•		t, does the Company (or any related person) have an option or a ract to purchase the site and/or any buildings on the site?
		□ yes
	If so,	, please attach a copy of the option or contract and indicate:
	a)	Date signed
	b)	Purchase price
	c)	Proposed settlement/closing date
		N/A

#### IV. PROJECT COSTS

A. Please attach to the application a detailed budget for the project. Then using your detailed budget, provide below a generalized estimate of the cost of each of the following items, specifying in each instance the portion of such costs to be financed with tax-exempt IDB proceeds, if applicable. The total project cost must equal your attached budget.

	tax ex- only_	empt
LAND*260,000.00 ACQUISITION AND REHABILITATION COSTS:	_(	%)
Existing Building**	_(	%)
Cost of Rehabilitation**	_(	%)
COSTS OF NEW CONSTRUCTION:		
Construction of New Building6,900,000.00	_(	%)
New Additions to or Expansions of Existing Building513,000.00	_(	%)
ENGINEERING & ARCHITECTURAL FEES	_(	%)
EQUIPMENT TO BE INSTALLED AT FACILITY 500,000.00	_(	%)
LEGAL FEES (Bank, Bond & Company)26,000.00	_(	%)
FINANCIAL CHARGES (specify): 26,000.00	_(	%)
OTHER FEES/CHARGES, etc. (specify):		
	_(	%)
	_(	%)
TOTAL PROJECT COSTS: \$ 9,000,000.00	_ (	%)
AMOUNT OF BOND REQUESTED: \$	_ (	%)

<sup>\*</sup> If acquiring land, please note that Federal law prohibits the use of 25% or more of tax-exempt IDB proceeds for the purchase of land.

<sup>\*\*</sup> If acquiring existing buildings, please note that Federal law prohibits the acquisition of existing buildings with tax-exempt IDB proceeds unless the rehabilitation expenses of the building are equal to or greater than 15% of the portion of the cost of acquiring the building that is financed with tax-exempt IDB proceeds. Rehabilitation does not include any amount expended on new construction (additions or expansions).

Method of financing costs (must		TERM	
	<u>AMOUNT</u>	<u>I LICIVI</u>	
1. Tax-exempt IDB financing	\$		:
* 2. Taxable IDB financing	\$ 15,250,000.00	10	:
<ol> <li>Other governmental funding</li> </ol>	\$		
4. Other loans	\$ 8,000,000.00	15	:
<ol> <li>Company's/Owner's equity contribution ***</li> </ol>	1,000,000.00	10	
TOTAL PROJECT COSTS:	\$ 24,250,000 .00		
* Refinancing of existing Aqu Have any of the above costs, whi	<u>-</u>	out of tax-exe	22.5
proceeds, been paid or incurred (i	including contracts of sa	le or purchase	
proceeds, been paid or incurred (i of the date of this application?	including contracts of sa Yes □		
proceeds, been paid or incurred (i of the date of this application?  If so, please give particulars on a	including contracts of sa Yes □ separate sheet.	ile or purchase No ⊠	ord
proceeds, been paid or incurred (i of the date of this application?	including contracts of sa Yes \(\square\)  separate sheet.  ving expenses, work in p	lle or purchase No ⊠ progress, or sto	ord ck i
proceeds, been paid or incurred (i of the date of this application?  If so, please give particulars on a  Are costs of working capital, move	including contracts of sa Yes \(\square\)  separate sheet.  ving expenses, work in p	lle or purchase No ⊠ progress, or sto	orde
proceeds, been paid or incurred (i of the date of this application?  If so, please give particulars on a  Are costs of working capital, movincluded in the proposed uses of the second s	including contracts of sa Yes \(\square\)  separate sheet.  ving expenses, work in p	lle or purchase No ⊠ progress, or sto	orde
proceeds, been paid or incurred (i of the date of this application?  If so, please give particulars on a  Are costs of working capital, movincluded in the proposed uses of the second s	including contracts of sa Yes \(\square\)  separate sheet.  ving expenses, work in p	lle or purchase No ⊠ progress, or sto	orde
proceeds, been paid or incurred (i of the date of this application?  If so, please give particulars on a  Are costs of working capital, movincluded in the proposed uses of the second s	including contracts of sa Yes   Separate sheet.  ving expenses, work in pathe tax-exempt bond pro	ile or purchase No 🔯  progress, or sto proceeds? Give of	ordek i letai
proceeds, been paid or incurred (i of the date of this application?  If so, please give particulars on a Are costs of working capital, movincluded in the proposed uses of the NO  Will any of the funds to be borrow refinance an existing mortgage, o	including contracts of satisfication Yes   separate sheet.  ving expenses, work in particular the tax-exempt bond produced through the Agency outstanding loan, or an o	tle or purchase No 🗖  progress, or sto proceeds? Give of the used to reputstanding IDE	ordek i letai
proceeds, been paid or incurred (if of the date of this application?  If so, please give particulars on a Are costs of working capital, movincluded in the proposed uses of the NO  Will any of the funds to be borrow refinance an existing mortgage, of Give details.	including contracts of satisfication Yes   separate sheet.  ving expenses, work in particular the tax-exempt bond produced through the Agency outstanding loan, or an o	tle or purchase No 🗖  progress, or sto proceeds? Give of the used to reputstanding IDE	orde
proceeds, been paid or incurred (if of the date of this application?  If so, please give particulars on a Are costs of working capital, movincluded in the proposed uses of the NO  Will any of the funds to be borrow refinance an existing mortgage, of Give details.	including contracts of satisfication Yes   separate sheet.  ving expenses, work in particular the tax-exempt bond produced through the Agency outstanding loan, or an o	tle or purchase No 🗖  progress, or sto proceeds? Give of the used to reputstanding IDE	orde

<sup>\*\*\*</sup> If a project financing with IDB proceeds is to be owned by a realty company/partnership, but will be subleased for use by another person, at least a 5% owner equity contribution is suggested.

	F.	Has the Company made any arrange the bond or bonds? If so, indicate w	<del>-</del>	or the purchase of		
		N/A				
V.	<u>MEA</u>	SURES OF GROWTH AND BENEF	<u>ITS</u>			
	A.	Please complete the chart below by full-time or equivalent employees are of the Company.				
		On line #2, please provide the currer and the annual payroll amount relati (If no facilities are currently in the T	ve to the Town of Riverhe	ead facilities only.		
		On lines #3 through #6, provide projections of employment and payroll at the proposed Project in the Town of Riverhead ONLY for the first and second year (cumulative):				
			Full Time or Equivalent Employees	Annual Payroll \$		
	1. PRI	ESENT (All Current Facilities)	218	\$5,621,728.25		
	2. PRI	ESENT (Riverhead Only)				
	3. FIR	ST YEAR (Riverhead Only)	243	\$6,394,300.70		
	4. SEC	COND YEAR (Riverhead Only)	244	\$6,414,300.70		
	5. TH	IRD YEAR (Riverhead Only)				
	6. FO	URTH YEAR (Riverhead Only)				
ind		DIRECT/CONSTRUCTION JOBS – p struction jobs that will be created as a re				
	Ple	ase provide the average wage for the ir	ndirect jobs: \$27/h	nour		
gair eac	ied exclu h categor	arate sheet, you must provide a list of t ding executive owners who may also by and the fringe benefits that corresportional to this page that answer Section	e employees. Provide the ad to each position. This li	average salary for		

218 Jobs Retained

	8. V	Vill the company be relocating jobs from an area within NYS to Riverhead? NO		
		If yes, please indicate how many positions:		
		9. Please estimate the number of Nassua/Suffolk County residents that will be filling positions within the company: 100%		
	В.	What, if any, will be the expected increase in the annual gross dollar amount of sales (or rent)? \$\$2,759,146		
	C.	Describe, if applicable, other benefits anticipated as a result of this Project. This should include benefits to the municipality. (Additional sheet may be necessary)		
T	o incre	ase sales by bringing additional tourism to Downtown Riverhead, including		
t	he aqu	arium, hotel and banquet center. For the town new curbs, sidewalks and		
	street li	ghting, clean up a blighted building by restoring and preserving a structure		
•	built in	1905.		
-				
VI.	PRO.	IECT CONSTRUCTION SCHEDULE		
* 4.	A.	What is the proposed date for commencement of construction or acquisition of the Project?  September 2015		
	В.	Give an accurate estimate of the time schedule to complete the Project and when the first use of Project is expected to occur (use additional sheets if necessary).		
		12 months		
	C.	For bond financing projects, at what time or times and in what amount or amounts is it estimated that funds will be required? Please provide your most accurate present estimate.		

	November 2015				
VII.	REQUESTED ASSISTANCE (please check all that apply)				
	But for the following financial assistance requested, the likelihood of the project could not be undertaken:				
	A. Exemption from mortgage recording tax: X Yes No				
	If yes, indicate applicable amount of mortgage or loan: <u>\$23,250,000</u>				
	B. Sales Tax Exemption (8.625%): X Yes No				
	C. Real Property Tax Abatement: X Yes No				
	RIDA provides real property tax abatements on the increased assessment (value added) as the result of the project. The real property tax abatement is applied uniformly to all eligible taxing jurisdictions. As a general rule the term of the real property tax abatement is 10 years. The basic real property tax abatement provided by RIDA is based upon the equivalent of Section 485(b) of the New York State Real Property Tax Law. This section provides for a 50% real property tax abatement on the increased assessed value in the first year; 45% real property tax abatement in the second year; 40% abatement in the third year; and thereafter declining 5% per year over a 10-year period. A 485(b) real property tax abatement is the standard that RIDA provides. An enhanced real property tax abatement is considered and/or provided under certain circumstances.  X Yes No Based upon the RIDA Uniform Tax Exempt Policy, I believe this project qualifies for an enhanced real property tax abatement or one that deviates from				
	the standard and request consideration for a variation from the standard abatement in order to make the project viable.				
	If you check yes above, please provide a brief explanation as to why:				
	For us to be able to continue with this project, it is important for the Town to				
	continue to support us in this request for tax abatement. We are a economic				
	engine for the Town, not a tax revenue generator. This qualifies as a significant				
	or strategic project and has been, and continues to be, an Urban Renewal				
	economic generator for Downtown Riverhead with hopes to continue				
	through 2031.				

### VIII. ATTACH THE FOLLOWING FINANCIAL INFORMATION OF THE COMPANY

- A. X Financial statements for last two fiscal years (unless included in the Company's annual report).
- B. N/A Company's annual reports (or Form 10-K's) for the two most recent fiscal years.
- C. N/A Quarterly reports (Form 10-Q's) and current reports (Form 8-K's) since the most recent annual report, if any.
- D. N/A In addition, please attach the financial information described above in items A, B, and C of any expected guarantor of the proposed bond issue other than the Company.
- E X A copy of the latest NYS-45 Quarterly Combined Withholding Form

www.riverheadida.org

### RIVERHEAD INDUSTRIAL DEVELOPMENT AGENCY

TOWN OF RIVERHEAD



200 Howell Avenue Riverhead, NY 11901

(631) 369-5129

## <u>NEW YORK STATE FINANCIAL REPORTING</u> REQUIREMENTS FOR INDUSTRIAL DEVELOPMENT AGENCIES

Section 859 of the General Municipal Law requires additional financial reporting requirements by all IDA's in New York State. Of particular importance to IDA applicants is Section 859 (copy attached). This section requires IDA's to transmit financial statements within 90 days following the end of an Agency's fiscal year (RIDA FY = 1/1 - 12/31), prepared by an independent, certified public accountant, to the New York State Comptroller, the Commissioner of the New York State Department of Economic Development, and the governing body of the municipality for whose benefit the Agency was created (Town of Riverhead). These audited financial statements shall include supplemental schedules listing the following information:

- 1. All bonds and notes issued, outstanding or retired during the period and whether or not they are obligations of the Agency.
- 2. <u>All new bond issues</u> shall be listed and for each new bond issue, the following information is required:
  - a) Name of the project financed with the bond proceeds.
  - b) Name and address of each owner of the project.
  - c) The amount of tax exemptions granted for each project.
  - d) Purpose for which the bond was issued.
  - e) Bond interest rate at issuance and, if variable, the range of interest rates applicable.
  - f) Bond maturity date.
  - g) Federal tax status of the bond issue.

The Public Authorities Reform Act of 2009, Section 2800 requires annual reports of operations and accomplishments which includes projects undertaken by the authority. The Annual Compliance Reports shall include company provided information relative to individual projects including but not limited; to capital investment made, salaries, employee count, exemptions received, and pilot payments made. Your company must submit this information no later than February 10<sup>th</sup> of each year.

Please sign below to indicate that you have read and understood the above.

Chief Executive Officer of Applicant

12/9/15 Date

### RIVERHEAD INDUSTRIAL DEVELOPMENT AGENCY FEE SCHEDULE

A non-refundable application fee of \$2,000 for applications under \$5 million and \$4,000 for applications over \$5 million is required at the time of application. This fee will be credited to the Agency's Administrative Fee, payable at closing.

The Administrative Fee charged by the Agency at closing is as follows:

34 of 1% of the financial assistance on the first \$10 million.

1/4 of 1% of the financial assistance between \$10 million and \$20 million.

1/10 of 1% of the financial assistance over \$20 million. 1% of the financial assistance for amended applications post initial financial approval.

Reporting/Compliance Fee:

State law requires that the Town of Riverhead Industrial Development Agency file certain financial and compliance reports with the State of New York. Much of the information within these reports is required to be furnished by your company and the IDA is obligated to meet a state submission deadline.

Annual Compliance Reporting fee for Lease Projects \$250 annually

Annual Compliance Reporting fee for Bond Projects \$300 annually

\*Compliance fees apply to each phase of a project which necessitates a separate NYS filing for reporting.

Late Reporting/Compliance Fee: commencing the day following report due date

State law requires that the Town of Riverhead Industrial Development Agency file an Annual Financial and Compliance Report with the State of New York. Much of the information within this report is required to be furnished by your company and the IDA is obligated to meet a state submission deadline. In order to meet this deadline, the Agency will impose a \$500 penalty for late filings (applied the day immediately following the due date) with an additional two hundred and a \$250 pro-rateable fee for every 30 days thereafter until the submission of the report or benefit recapture provision is implemented.

**Processing Fee:** 

During the course of IDA ownership/involvement, the Agency may occasionally be required, by the company, to consent to a variety of items, i.e. prepayment of bonds, sales tax extension, etc. The Agency will charge a \$250 processing fee for each request.

Assignments & Assumptions:

Occasionally, the IDA is asked to transfer benefits that were assigned to the original company, i.e. PILOT or mortgage recording tax benefits, to a different company, typically upon the sale of the IDA property. The new company often wishes to continue IDA involvement to maintain the viability of the project and needs to retain the incentives. The Agency will charge a \$4000 fee for each of these transactions if requests are made prior to any transfer, otherwise the assignment/assumption will require a full administrative fee of ¾ of 1%.

Refinance Fee:

During the course of IDA ownership/involvement, the Agency may be required, by the company, to consent to a variety of simple refinancing mechanisms i.e. second mortgages, additional secured financing, refinancing, etc. The Agency will charge a \$2500 processing fee for each request and reserves the right to increase the fee to reflect the complexity of each transaction, but not to exceed the basic administrative application fee.

### FEE SCHEDULE CONTINUED

### **Late PILOT Payment:**

In addition to requirements of GML 874(5), the Agency shall impose its own 5% penalty, plus \$1000 administrative fee for delinquent PILOT payments that are 5 days late.

### Re-Notification Fee

Occasionally, an applicant will cause an adjournment of a public hearing. The IDA will charge a fee of \$100 per requested adjournment to re-notify and repost public notice.

• All Agency fees are non-refundable and are as amended from time to time.

Adopted as Amended 9-14-15



### RIVERHEAD INDUSTRIAL DEVELOPMENT AGENCY: LOCAL LABOR POLICY Adopted by Resolution #48-14

### Purpose

The purpose of this resolution is to encourage companies receiving economic benefit and/or incentive from the Riverhead Industrial Development Agency (the "Agency) to engage local residents from the Town of Riverhead and the County of Suffolk during the construction phase of projects through the addition of an amendment to the Agency project application. All Agency projects are subject to monitoring by the Riverhead IDA.

#### **Construction Jobs**

Construction jobs, although limited in duration, are vital to the overall employment opportunities within the region since construction wages earned by local residents are reinvested in the local economy. It is hereby established to be the policy of the Agency that companies to which it has provided inducement use best efforts to employ local residents during the construction phase of projects. This will ensure that maximum public benefit is realized from Agency assistance.

### Requirements of the Applicant

As a condition of receiving inducement and/or financial assistance from the Agency, the Company will agree to satisfy the following requirements, in form and substance satisfactory to the Agency.

The Company hereby represents and warrants that it will use commercially reasonable efforts to advertise, hire and cause any agent of the Company, general contractor, subcontractor, or subcontractor to a subcontractor working on the Project, to hire employees who live within Suffolk County, prioritizing Riverhead residents. The Agency understands and acknowledges that at certain times local labor may not be available.

Submit to the Agency a "Construction Completion Report" listing the names and business locations of prime contractors, subcontractors and vendors who have been engaged for the construction phase of the project by companies benefitting from the Agency programs. Said report shall identify the name, title, mailing address, phone/fax/email of the project contact person who will be responsible and accountable for providing information about the award of construction contracts relative to the project.

The Agency, may at any time during the benefit period, enhance the monitoring and reporting requirements relative to tracking and encouraging the use of local labor.

Please Initial

### APPLICATION CERTIFICATION

<u> </u>	THION OBKINION			
being duly sworn deposes and says to AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	the of chief executive officer of entity submitting application) that (s)he is the Mayor Member (title) of entity name, hereinafter the "Applicant"), the entity named in the foregoing application and knows the contents thereof and			
his/her own personal knowledge, are invest	on is being made by <u>Josy khouk</u> (entity relative to all matters in said application which are not upon tigations which deponent has caused to be made concerning the as information acquired by deponent in the course of his/her e books and papers of said entity.			
ALL STATEMENTS MADE IN THE AITO THE BEST OF DEPONENT'S KNOW	PPLICATION ARE TRUE, ACCURATE AND COMPLETE /LEDGE.			
CERTIFIES, UNDER PENALTY OF PE	ATOR RECEIVING FINANCIAL ASSISTANCE HEREBY ERJURY, THAT IT IS IN SUBSTANTIAL COMPLIANCE DEPENDENT OF THE PROTECTION AND DEFECTION AND DEFECTIONS.			
INFORMATION IN THE APPLICATION APPLICATION, MAY LEAD TO THE ASSISTANCE AND THE REIMBURSEN	OWINGLY FALSE OR KNOWINGLY MISLEADING N, OR PROCEEDINGS HAD BY THE AGENCY ON THE E IMMEDIATE TERMINATION OF ANY FINANCIAL MENT OF AN AMOUNT EQUAL TO ALL OR PAR'T OF BY REASON OF AGENCY INVOLVEMENT IN THE			
As an officer of Applicant, deponent acknowledges and agrees that Applicant shall be and is responsible for all costs incurred by the Riverhead Industrial Development Agency (hereinafter referred to as the "Agency") acting on behalf of Applicant in connection with this application. If, for any reason whatsoever, Applicant fails to conclude or consummate necessary negotiations or fails to act within reasonable or specified period of time to take reasonable, proper, or requested action or withdraws, abandons, cancels, or neglects the application, then upon presentation of an invoice, Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred with respect to the application, up to that date and time, including fees to bond counsel for the Agency and fees of general counsel for the Agency.				
Deponent further certifies that he or she has thereof and any amendment thereto.	has read the Agency's Fee Schedule and agrees to the terms			
	Chief Executive Officer of Applicant			
FALSE STATEMENTS MADE HEREIN A	ARE PUNISHABLE BY PENALTY OF PERJURY.			
Sworn to before me this of the day of Jean Dev , 20 15.	JUDITH GLUCK Notary Public, State of New York No. 01GL6017987 Qualified in Suffolk County Commission Expires December 21, 2018			
Notary Public				