## **APPLICATION SUMMARY and COST/BENEFIT ANALYSIS**

| Company:   | Informal Presentation to IDA Board:     |                 |
|--|---|-----------------|
| Hampton Jitney, Inc                                    |   |                 |
| 395 County Road 39A                                    | Date presented:                         | 7/11/2011       |
| Southampton  |   |                 |
| Company Contact:                                       | IDA Public Hearing Date:                |                 |
| Dave Mankoff   | Date of hearing                         | 8/1/2011        |
|  | Resolution #                            |                 |
|  | Date Adopted                            |                 |
| Type of Business:                                      | Publication of Public Hearing:          |                 |
| Tourism, multi-state regional bus service              | Date                                    | 7/21/2011       |
|  | Publisher                               | The News Review |
| Employment Estimates:                                  | Company Location:                       |                 |
| (provided by company)                                  | 253 Edwards Avenue                      |                 |
| (i   | Calverton, NY 11933                     |                 |
| Existing Riverhead Only 0                              | , |                 |
| 1st Yr. Projections (Riverhead) 100                    | S.C.T.M. # 0600-117-1-18.6              |                 |
| 2nd Yr. Projections (Riverhead) 182                    | Acreage: 13.9                           |                 |
|  |   |                 |
| Construction Jobs:                                     | Project Costs                           |                 |
| Applicant estimates number of construction jobs for    | Land                                    | 1,900,000.00    |
| the entire project to be 100. Applicant estimates      | Acquisition and Rehab Costs             | 1,900,000.00    |
| construction will be for a period of one year.         | Constr. Of New Building                 | 7,453,950.00    |
| construction will be for a period of one year.         | Engineering & Architectural Fees        | 154,600.00      |
|  | Equipment                               | 1,000,000.00    |
|  | Legal Fees                              | 145,700.00      |
|  | Financial Charges                       | 145,700.00      |
|  | Other Fees/Charges                      | 465,415.00      |
|  | Total Project Costs                     | 11,119,665.00   |
|  | Amount of Bond Requested                |                 |
| Project Description:                                   | Estimate of Requested Exemptions:       | -               |
| Construction of 49,740 sq ft bus maintenance, repair   | Real Property Taxes                     | 40,124.28       |
| fueling and wash facility with necessary offices and   | Current Assessed Value:                 | 248,600         |
| lobby consisting of snack bar, car rental and customer | Land                                    | 132,500.00      |
| waiting area and seating, fueling area and bus and     | Improvements                            | 835,200.00      |
| customer parking on existing vacant 13.9 acre parcel.  | Total                                   |                 |
|  | Estimated increase in assessed value:   | 710100          |
|  | Laminated increase in assessed value:   | 719100          |
|  | ESTIMATED EXEMPTIONS:                   |                 |
|  | Real Property Tax Abatement:            | 1,421,465.72    |
|  | Sales Tax Exemption:**                  | 343,411.28      |
|  | Mortgage Recording Tax Exemption:***    | 73,500.00       |
|  | TOTAL ESTIMATED EXEMPTIONS:             | 1,838,377.00    |

<sup>\*</sup>See attached calculation

Renovation Costs Filed Mortgage

<sup>\*\*</sup>Calculation is estimated at 40% of const costs plus full value on equip x .08625

<sup>\*\*\*</sup>Calculation is estimated at 1.05% of value of filed mortgage.